## THE LITTLE GYM MODELS

## **UK Investment**

| Typical Investment for opening<br>a The Little Gym <sup>®</sup> unit in the UK | CLASSIC<br>MODEL | SMALL<br>MODEL |
|--|------------------|----------------|
| Initial Set Up Investment  |                  |                |
| Entrance Fee   | £ 40,000         | £ 40,000       |
| The Little Gym <sup>®</sup> Equipment package cost*                            | £ 45,000         | £ 27,000       |
| Pre-Opening Marketing cost   | £ 10,000         | £ 10,000       |
| Pre-opening Payroll cost   | £ 20,000         | £ 13,000       |
| Travel and Living Costs while Training   | £ 6,000          | £ 6,000        |
| Exterior Signage / Interior Furnishings / IT Set Up / Other Fixed Assets cost  | £ 25,000         | £ 20,000       |
| Professional Services cost (Legal / Accounting / Property Agent)               | £ 12,000         | £ 12,000       |
| Leasehold Improvements cost (1)  | £ 145,000        | £ 100,000      |
| TOTAL  | £ 303,000        | £ 228,000      |
| Additional Requirements  |                  |                |
| Short Term Operating Working Capital (2)                                       | £ 85,000         | £ 53,000       |
| Lease Deposit (3)  | £ 25,000         | £ 20,000       |

\* Includes:

- Large equipment
- Small equipment
- EZ Flex estimate
- Mindbody set-up & fees for 1 year
- Website set-up fee

(1)Leasehold improvements to premises will be negotiated between the Franchisee and the Landlord.
Costs will include architect, planning, construction labour and materials. The condition of the premises,
Landlord contributions and Initial rent free periods will affect the amount of Leasehold Improvement Costs.
Rent free months have not been deducted from these Leasehold Improvements.
(2)Cash amount necessary until the Business becomes profitable.
(3)Cash amount required for leasing the premises that is returned on expiry of the lease.

These figures are estimates of the investment in setting up a The Little Gym<sup>®</sup> unit and operating it for six months. It is possible to exceed costs in any of the areas listed above.

